

FIVE RIVERS COUNCIL, BSA



2018 Holiday Popcorn Sale Begins Immediately with Orders Due November 29th by 10 am



You should participate in this sale if you:

- Have not met your unit's goal this year and would like to continue selling
- Have a Scout that didn't participate in the sale but now wants to do so
- Have orders that have come to you late and you need to fill them
- Have a customer that loved the product and would like to order more
- Have a customer that wants to order Popcorn as a Holiday gift
- Are a New Unit and want to jump start your unit's treasury
- Your unit did not participate in this year's sale but wants to do so now



Selling  **Popcorn...Helps us... HELP YOU**



Holiday Popcorn Sale Details

Due to demand we will be placing a Holiday Popcorn Order to fulfill your customer needs

Sale Starts: Immediately

Orders Due: November 29th by 10am

Pickup: Wednesday, December 12th at the Scout Shop

Payment Due: December 30th

All orders must be submitted via email to gary.decker@scouting.org by 10am on November 29th. Late orders will not be accepted.

What are the Prizes, Incentives and Commissions?

- The Commission Rate for units that participated in the 2018 Take Order and/or Show and Sell Sales will be at the same level as they previously qualified for this year.
- New Units and Units that have not sold Popcorn in the last 3 years will receive a Base Commission of 30% and are eligible for an additional Bonus Commission of 2% if they sell an average of \$350 per registered scout.
- Scouts will earn prizes in this sale on the standard Prize program. However, prize selections cannot be combined with the first sale.
- Scouts may qualify for the \$650 Club Prize. Other incentives (High Achiever, Weekly Drawings and Top Seller Prizes) do not apply.

Sale Opportunities:

- Family/Friend/Neighbor Holiday Gifts
- Veterans Day Military Sales (Visit local VFWs and American Legions)
- Approach Local Businesses About Giving Popcorn as a Holiday Gift to Employees or Customers
- Mom/Dad takes the Flyer to Work and asks Colleagues to support their youth

Where Do I Get An Order Form?

We recommend starting a new order form for this sale so, you don't get confused when placing the order with the Council. You can get forms from the Scout shop, your District Executive or by downloading them at www.fiveriverscouncil.org/support-us/purchase-popcorn.

How Do I Sign-up to Sell?

Send an e-mail to Gary Decker at gary.decker@scouting.org letting him know your unit is selling (please be sure to include the contact name and e-mail for the person responsible for your sale).